

DARSTAED Trains de luxe





Pictured our previous design made in 2004

Darstaed Newsletter No. 62 October 2016

For latest news and updates please visit our news page <u>here</u>

Ladies & Gentlemen,

Welcome to our DArstaed newsletter No: 62

Re the A4s: We have implemented the modifications as announced previously and are now at the stage of spraying black on the blue bodies, a process that involves 16 masks, 16 times spray painting and therefore 16 times baking in the oven. From September 30th to October 10th there are the "Golden Week" holidays in Dongguan and therefore production will resume afterwards.

Our unique high quality products are rugged and meant to be operated, not to be bought for speculation. We offer both a reasonable price and excellent quality and it is in this light that when we see reason to enhance either we will delay a production to implement modifications. We are satisfied to know that most of our customers agree with our policy.

This past month we attended the Guildex at Telford where we had a few tables together with our distributor Ellis Clark. Allister ran the A4 radio controlled to great interest of the visitors. We also went to Sandown where our distributor Mr. Colin Toten had invited all customers who had any queries for a Q&A session at 11am. It was great to see some of you there and put faces to names.

We like to recommend Mr. Malcom Fisher of Peartree Engineering to any customer who wishes to fit any coaches produced by us whether sold under our Ace brand or Darstaed. Mr Fisher can be contacted at: 01379 608000, 07949 667790, www.ModelRailParts.com

While we are watching the paint dry on the A4s we are not sitting idle and R&D goes on. Just a little intermezzo, a well wagon in four to five liveries.



A major result of Telford was that we have decided together with our 2-R distributors to become a major player in two more branches of the hobby. As our range of coaches are considered the best ones available for the 2/3-R coarse scale market the extension of our activities in other markets is natural. More details soon.

This expansion has the repercussion that we have to concert our marketing efforts for three different markets now and that is better done by professionals, after all we are train manufacturers and not a sales organization. Therefore this newsletter will be the last one only dedicated to 2/3-R coarse scale and a much expanded news newsletter will hence forward appear four times a year starting on February 1st 2017.

However in the meantime we will keep our customers regularly informed as well via our page : facebook.com/darstaed

Enjoy your trains,

Cheers,
Andries





Authorised Distributors

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"We are now the proud distribution agent and factory warehouse for all Darstaed products in Europe. As well as servicing our European dealer network we are happy to supply customers directly. For customers outside the EU we will deduct 21% VAT."

UK - London & South East Bruce Coleman

www.wonershtrains.co.uk brelcol@talktalk.net Tel: 07792 889778



"I normally have most models in stock, both current and out of production. Will split sets of coaches and wagons, depending on stock position. All postage by secure courier."

UK - North & Scotland Chris Reeve

chrisreeve@sky.com

Tel: 01557 860080

"I regularly visit HRCA meetings and other events in Scotland and the borders with an extensive display of all available products".

UK - Midlands Colin Toten

www.raylo.co.uk colin@bhvccc.co.uk



Tel: 01582 873460

"I am happy to bring your purchase to any toy fair or exhibition I attend for you to collect in person or alternatively by post or courier as required".

UK Paul Lumdson WJVintage

www.wjvintage.co.uk wjvintage@outlook.com Tel: 07711 092497



"I have been in the Collectable Toy business since 1990 and specializing in O gauge since 2011. Check out my ever expanding product offering either online or at one of the many UK shows I attend. Happy to ship worldwide."

UK The Station Masters Rooms Ltd Kevin Finch

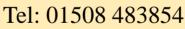
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"The Station Master Rooms Ltd (TSM) is known all around the world, having customers in many different countries. At the Station Masters Rooms we offer a huge range of vintage & modern model railway items. We provide a friendly & knowledgeable service of all '0' Gauge Railway items."

UK Neil Bailey www.vintagetrainsnorwich.com neil@vintagetrainsnorwich.com





UK Ellis Clark



www. ellisclarktrains.com ellis@ellisclarktrains.com

Tel: 07799 554491



"I have always had a passion for Model railways and for the past few years I have been specializing in O gauge. I have always run my business on a friendly and down to earth approach and I am extremely excited to now be offering 2-rail Darstaed products"



Benelux Rob Giskes

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Rob is dealer too for the Lehnhardt, MERKUR and ETS. Competitive shipment rates in and outside the EC. Shipment outside the EC without VAT. You may email Rob in English, Deutsch, Français and Nederlands.

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I am happy to bring the Darstaed Product Line to the Train Collectors in the United States.

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